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It's time to learn how to
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and energy where they
will yield the greatest
reward....

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HBR Guide to Getting the Right Work Done Ebook; (2) a handbook that provides best practices and practical advice for using the tools included in this compilation and applying...

*HBR Guide to Getting
the Right Work Done
Ebook + Tools*

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Maximizing

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Getting Reorgs Right

Step 1: Develop a Profit and Loss Statement. A reorganization is not

some esoteric pursuit

but a business

initiative... Step 2:

Understand Current

Weaknesses and

Strengths. No surgeon

would start operating on

a patient before

conducting... Step 3:

Consider Multiple

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Options. The ...

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Then they get fired or are laid off and, like clockwork, fall into one of three traps. The first is the “lost identity” trap. Executives in this group have, over months or years, allowed ...

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The Right Way to Be

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Find new ideas and

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Advice for Leaders

Rob Cross, associate professor at the University of Virginia's

McIntire School of

Commerce and coauthor of the HBR article "A

Smarter Way to

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post was co-authored
with Bob Moesta. While
it's written from my
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Bob is the Managing

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This is an MIT Sloan Management Review article. There are three reasons why companies have trouble finding and hiring top-notch executives. First, even organizations that are adept at selecting

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winners will have considerable difficulty because of the way in which managerial talent is distributed across a population.

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will yield the greatest reward. Not only will you end each day knowing you made progress - your improved productivity will also set you apart from the pack. Whether you're a new professional or an experienced one, this guide will help you:

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